ACP International 2006 ExecuNet Webinar: Registration Form

# Wednesday, September 27, 2006 1:00 PM - 2:30 PM ET

## Establishing Real Relationships with Executive Recruiters

#### Presented by Dave Dart, Managing Partner of Morisey-Dart Group

Dave draws on his more than 20 experience as an executive recruiter to dispel the common myths about recruiters and how career advisors and job-seekers can attract and work effectively with search firm professionals. You'll learn how to:

- » Build a strong, effective network of executive recruiters
- » Strengthen your recruiting network into an ongoing force throughout your career
- » Stand out from the crowd and have recruiters call you back
- » Tap into the networks of your recruiters
- » Create cover letters that work
- » Identify recruiters you must have in your network
- » Nurture and grow your recruiter network, and avoid relationship-killers
- » Where the demand for executives is in 2006
- » Executive compensation is growing and expectations are rising
- » More incentives in the executive pay mix
- » Leadership skills have become more valuable in the marketplace

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